



The Association for Early Learning Leaders Presents...

37TH ANNUAL NATIONAL CONFERENCE

How Successful Directors Lead

JUNE 16-19, 2021

HILTON ORLANDO LAKE BUENA VISTA



#AELL37LIFEISGOOD

FEATURING AN INSPIRING KEYNOTE FROM

STEVE GROSS, MSW

FOUNDER | CHIEF PLAYMAKER

LIFE IS GOOD® KIDS FOUNDATION



earlylearningleaders.org



Dear Friends and Colleagues,

It is an honor to invite you to take part in our 37th Anniversary National Conference, **How Successful Directors Lead**. This premier event will take place at the Hilton Orlando Lake Buena Vista, June 16-19, 2021.

Each year, we work diligently to ensure that sponsorship, exhibition, and advertising opportunities are crafted in a way that promotes success for you, as well as our attendees.

Our Annual Conference offers the unique opportunity for companies and organizations in the early care and education field to reach “decision-makers” such as child care program Directors, Executives, and Owners in a setting that facilitates connections and networking.

We are hopeful that both the audience that attends our Conference and the engagement opportunities presented throughout this prospectus will compel you to invest in these incredibly important leaders.

I believe that when we invest in those who lead early care and education programs, we are making a meaningful, world-changing investment in the young children they serve.

On behalf of the Association for Early Learning Leaders, its Board of Directors and Staff, we appreciate your time and consideration and look forward to seeing you in Orlando!

Sincerely,
Lori Buxton
Managing Director



WHO ATTENDS?

Conference attendees include Owners, Directors, Executive Managers, and Administrators of early care and education programs from across the United States and Canada. They are THE decision-makers and look forward to learning about products and services that contribute to the success of their programs!

WHO SPONSORS/EXHIBITS?

- ◆ Manufacturers, producers, and distributors of early learning products and services: furniture, playground equipment, educational materials, and toys.
- ◆ Publishers of children's books, curriculum, training and leadership/administration publications.
- ◆ Technology developers and providers of computer hardware and software for program administration and classroom use.
- ◆ Providers of services and/or resources that support best business practices in child care management.
- ◆ Nonprofit organizations and state agencies that serve the early learning field.

WHY OUR CONFERENCE?

This Conference has a singular focus on leaders and provides a great opportunity for Exhibitors to interact personally with this decision-making audience, sharing products and services that will help solve problems and improve program quality.



Our audience

- ◆ Directors
- ◆ Owners, Executive Leaders
- ◆ Assistant Directors, Administrators
- ◆ Agencies, Ed Coordinators, Trainers

www.earlylearningleaders.org



EXHIBITOR CONFERENCE SCHEDULE & NETWORKING

The Exhibit Hall is scheduled for June 16-18, 2021. There are 30 minute breaks scheduled between training sessions for participants to have additional time to engage with vendors. We encourage and welcome your participation in social/networking events. These organic connection opportunities are often the most effective ways to build long-lasting professional relationships with our leaders. **A final detailed schedule will be distributed to vendors by March 1, 2021.**

WEDNESDAY, JUNE 16

Exhibitor Registration/Installation

12:00 p.m.—4:00 p.m.

Happy Hour with Exhibitors

5:00 p.m.—6:00 p.m.

**Leaders Night Out—TBD
(fee-based)**

6:30 p.m.—11:30 p.m.

THURSDAY, JUNE 17

Breakfast Networking with Exhibitors

7:30 a.m.—8:30 a.m.

Munch & Mingle with Exhibitors

12:30 p.m.—2:00 p.m.

**Karaoke & Dance Party
(free event)**

8:00 p.m.—12:00 a.m.

FRIDAY, JUNE 18

Breakfast Networking with Exhibitors

7:30 a.m.—8:30 a.m.

Networking Luncheon

12:30 p.m.—2:00 p.m.

Exhibit Hall Tear Down

2:00 p.m.—5:00 p.m.

ABOUT THE ASSOCIATION FOR EARLY LEARNING LEADERS

Formerly known as the National Association of Child Care Professionals (NACCP), the Association for Early Learning Leaders is the nation's leader among associations serving child care Owners, Administrators and Directors. The organization's goal is to enhance the knowledge, skills, and abilities of the people who lead the child care industry ensuring quality child care programs for young children.

www.earlylearningleaders.org

Conference Exhibitor Opportunities

The Association for Early Learning Leaders is seeking out businesses, resources, agencies, and suppliers for early care and education programs to exhibit on a national level to child care Owners, Administrators, and Directors at the 37th Anniversary National Conference, *How Successful Directors Lead*, to be held June 16-19, 2021 at the Hilton Orlando Lake Buena Vista in Orlando, Florida.

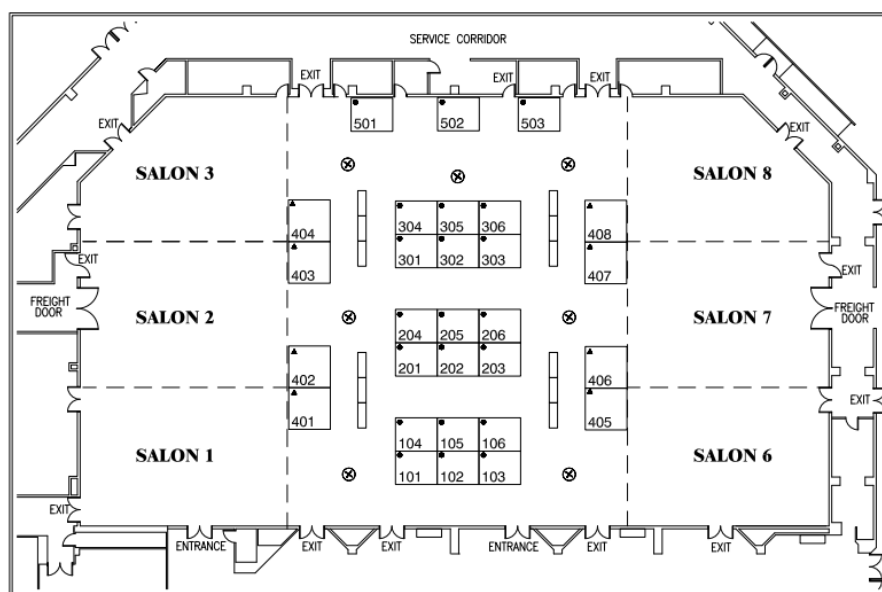
Exhibitor Application and Guidelines can be accessed under the Vendor tab at www.earlylearningleaders.org

Exhibitor Packages	Cost	Availability
*Exclusive Booth w Sponsorship (8'x10')	\$5000	2 Booths
Extra Large Exhibitor Booth (20'x10')	\$1500	2 Booths
Large Exhibitor Booth (10'x10')	\$1250	11 Booths
Standard Exhibitor Booth (8'x10')	\$950	18 Standard Booths

*An Exclusive Booth with Sponsorship will offer you the opportunity to exhibit without direct competition and receive Advocate Sponsor benefits for one year, plus one dedicated e-blast to Association audience. Those benefits include:

- ◆ Branding on event signage/marketing pieces
- ◆ Logo on website for 12 months
- ◆ Logo on all AELL e-blasts for 12 months

Note: Exclusivity means there will not be direct primary competition. In categories like software, where there could be sub-categories, there may be software companies present that offer different services, but yours will be the only provider of its kind, i.e. child care management systems vs. client relation/marketing management systems.



VENDOR ENGAGEMENT OPPORTUNITIES

You are invited to review the following standard sponsorship and advertising opportunities and consider participating in those that best fit your business engagement goals and budget. Customized sponsorship and advertising packages are available upon request. Your ongoing support of the Association and those who lead in early education is deeply appreciated!

Vendor applications can be accessed under the Vendor tab at www.earlylearningleaders.org.

Description	Sponsor Amount	Maximum Available
Conference Merchandise Sponsorship		
Attendee Tote Bags	\$5000	1 Sponsor
Attendee Beverage Cup	\$4000	1 Sponsor
Nametag Pouch & Lanyard	\$3000	1 Sponsor
Conference Event Sponsorship		
Conference Welcome Party	\$2500	2 Sponsors
Annual Karaoke/Dance Party	\$2500	2 Sponsors
President's Networking Luncheon	\$2500	2 Sponsors
Conference Corporate Sponsorship		
Legacy Sponsor	\$20000	Unlimited
Foundation Sponsor	\$10000	Unlimited
Signature Sponsor	\$5000	Unlimited
Advocate Sponsor	\$2500	Unlimited
Conference Advertising Opportunities		
Description	Cost	Maximum Available
30 Second Promotional Video*	\$2000	4 Businesses
2 Pre & 1 Post Conference E-Blast	\$1600	4 Businesses
2 Pre-Conference E-Blasts	\$1000	4 Businesses
1 Pre-Conference E-Blast	\$600	4 Businesses
General Session Slideshow Ad	\$600	4 Businesses
Conference Bag Insert	\$500	8 Businesses

CORPORATE SPONSORSHIP VENDOR BENEFIT PACKAGES

LEGACY SPONSOR

- ◆ Prominent branding on event signage and marketing pieces
 - ◆ Promotional video featured in general session openings
 - ◆ Four AELL Facebook promotional posts
 - ◆ Four dedicated e-campaigns to Association members
 - ◆ Vendor Membership*
 - ◆ Logo on all AELL e-campaigns and website slider for 12 months
-

FOUNDATION SPONSOR

- ◆ Branding on event signage and marketing pieces
 - ◆ Promotional insert in event bag and member packets for 12 months
 - ◆ Two AELL Facebook promotional posts
 - ◆ Two dedicated e-campaigns to Association members
 - ◆ Vendor Membership*
-

SIGNATURE SPONSOR

- ◆ One AELL Facebook promotional posts
 - ◆ One dedicated e-campaigns to Association members
 - ◆ Vendor Membership*
 - ◆ Logo on all AELL e-campaigns and website slider for 12 months
-

ADVOCATE SPONSOR

- ◆ Branding on event signage and marketing pieces
 - ◆ Vendor Membership*
 - ◆ Logo on all AELL e-campaigns and website slider for 12 months
-

CONTINUE TO MAKE A DIFFERENCE BEYOND THIS EVENT

You are a very important resource to the community of leaders we serve, and we have a great way for you to continue to build the relationships that are started at our National Conference. Consider joining as an Association Vendor Member. Vendors who join the Association gain exclusive access to Child Care Directors, Owners, and Administrators at a national level.

Our membership seeks out and values businesses and organizations that support their leadership and vision for excellence in early learning programming, so if you are a current Vendor member, thank you! If you haven't taken that next step yet, this is a GREAT time to begin your vendor membership and enjoy **a full year of benefits for only \$375!**

Vendor Member Benefits Include (but aren't limited to):

- ◆ Company listing with contact information on the Association's website for 12 months
- ◆ Listing as a featured vendor in our monthly member e-news (1000+ distribution) and quarterly association e-news (15,000+ distribution)
- ◆ The opportunity to feature a **member only** discount on our member discount page
- ◆ Quarterly FB posting featuring your resource/service

PLUS your choice of 2 of the following benefits:

- ◆ \$100 discount on your conference exhibit booth
- ◆ The opportunity to host one educational webinar per year that will be free to all members
- ◆ Featured vendor article in our monthly member newsletter
- ◆ One dedicated e-blast to members



ASSOCIATION FOR
**Early
Learning
Leaders**

**National
Accreditation
Commission**
FOR EARLY CARE AND
EDUCATION PROGRAMS

www.earlylearningleaders.org